



IP PHONES



NETWORKS



SECURITY



ROBOTICS



WEB



MOBILE APP



IoT



CALL CENTER



CLOUD



WiFi

CORPORATE PROFILE



**blue lynx**  
your digital innovation partner

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## THE COMPANY



**YOUR DIGITAL INNOVATION  
PARTNER**



## EMPOWERING THE DIGITAL JOURNEY OF QATAR

A Qatari company based in Doha, **BLUE LYNX** enhances the life of people in Qatar, through digital solutions, that empowers them to be more Agile & Smart. We deliver hi-tech Infrastructure Solutions, Digital Services, Application Development, Robotics and managed services, for SMEs and Enterprises in Qatar.



## THE LEADERSHIP



ABEY RAJAN



MOHAMED HARIF



HASHIR ABDULLA

A combination of seasoned professionals and millennials, who wishes to create a very efficient and self-sustained ecosystem in the world across, through their world-class expertise in innovation, digitization, robotics & automation.



**2**

**DELIVERY CENTERS**

QATAR & INDIA

**200+**

**ENTERPRISE  
CUSTOMERS**

**300+**

**TURN-KEY  
PROJECTS**



# OUR SERVICES



## SYSTEM INTEGRATION

End-to-end solutions for Networks & Infrastructure Services

- Datacenter Solutions
- Unified Communications
- IP Telephony
- Routers & CPE
- Call center solutions
- Managed Services



## CLOUD SERVICES

Cloud Services, including SaaS & PaaS

- Domains & Hosting
- Cloud ERP
- Cloud POS
- Cloud Wi-Fi
- SaaS for Retail, Healthcare & Hospitality
- Cloud Digital Signage



## ROBOTICS & SECURITY

Robotics & AI and Information Security

- Robots-as-a-Service
- Information Security Consultancy (Security Assessments, Cloud Security, CISO-as-a-service)
- Security Standard Adoption (ISMS, NIA, ICS-SCADA, IoT, DLP, IAM, etc)



## APPLICATION DEVELOPMENT

Application Development services

- Custom Web Apps (Laravel, Python, AngularJS, Node.js etc)
- Native & Hybrid Mobile Applications
- IoT Applications
- FinTech Applications

## MAJOR CLIENTS



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# IP TELEPHONY



**Yealink**

 **Yeastar**

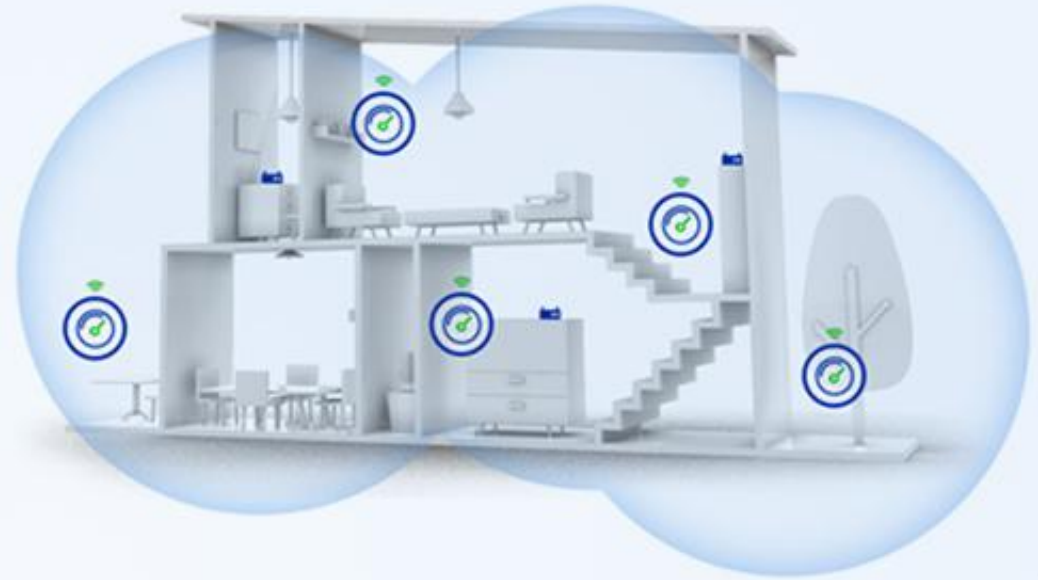
# MANAGED Wi-Fi



Ceiling-mount AP



Access Point + IP surveillance camera



# EnGenius®

# DrayTek

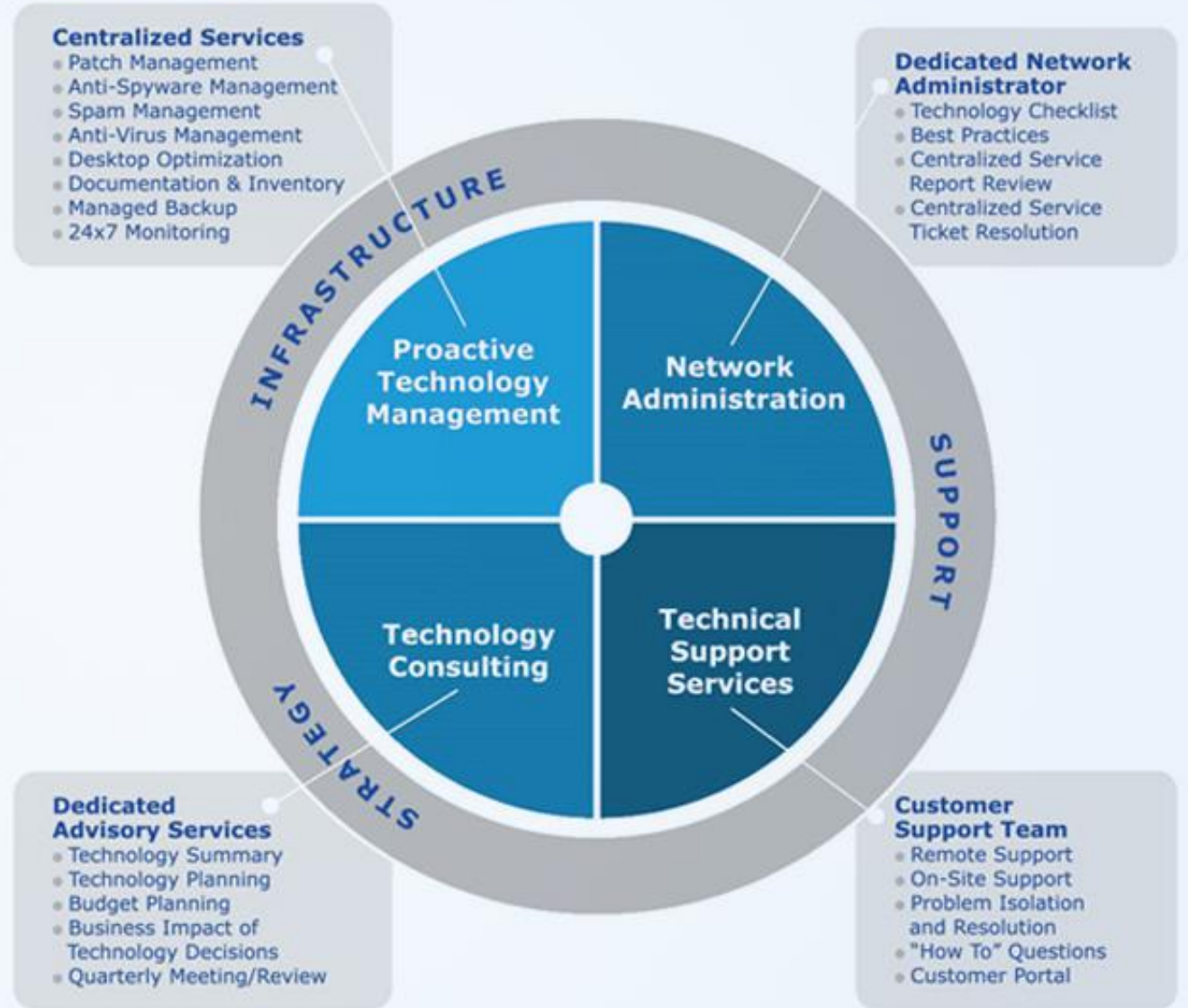
# hotspot



# MANAGED SERVICES

## Network Management for Enterprise Customers

We understand what it takes to make IT infrastructure run effortlessly. Our team of engineers have the technical competence and experience to resolve end-user issues and provide technology direction for mission-critical IT infrastructure services which ensure high resiliency and continuity.



# MANAGED INFORMATION SECURITY

We provide a cyber assurance framework that measures and promotes understanding of cyber risks and manages them effectively.



Incident Response



Vulnerability Assessment & Penetration Testing



Network Security



SIEM Log Monitoring



Identity & Access Management



Threat & Vulnerability Management



Compliance Analysis & Reporting





# APPLICATION DEVELOPMENT (WEB & MOBILE)

“ Innovative Application Development Partner ...

Blue Lynx is specialized in custom software development, armed with the best engineers and strategists in the business. Our process is a continuous effort to bring dreams to life, push boundaries and break barriers through the power of technology.

Our exceptional skills in application development using Python, JavaScript, AngularJS & Node.js and its frameworks have helped us in continuing delivery of innovative applications. We also stand out in our expertise in developing Mobile Applications for both iOS & Android.



# CLOUD ERP

Easy-to-use Cloud ERP which includes feature-rich modules and integrations for businesses to record all their business transactions in one system. This serves as the backbone of a business to add strength, transparency and control to your growing enterprise.



## Traditional on-premise ERP

v/s

## Cloud ERP

- High capital expenditure
- Direct & indirect investments
- Ballooning costs
- Long implementation time
- Rigid
- Limited access
- Upgrades at cost
- Limited licensing

- No capital expenditure
- No investments
- Low-cost subscription model
- Implementation in weeks
- Scalable
- Anytime, Anywhere access
- Free upgrades
- Flexible licensing

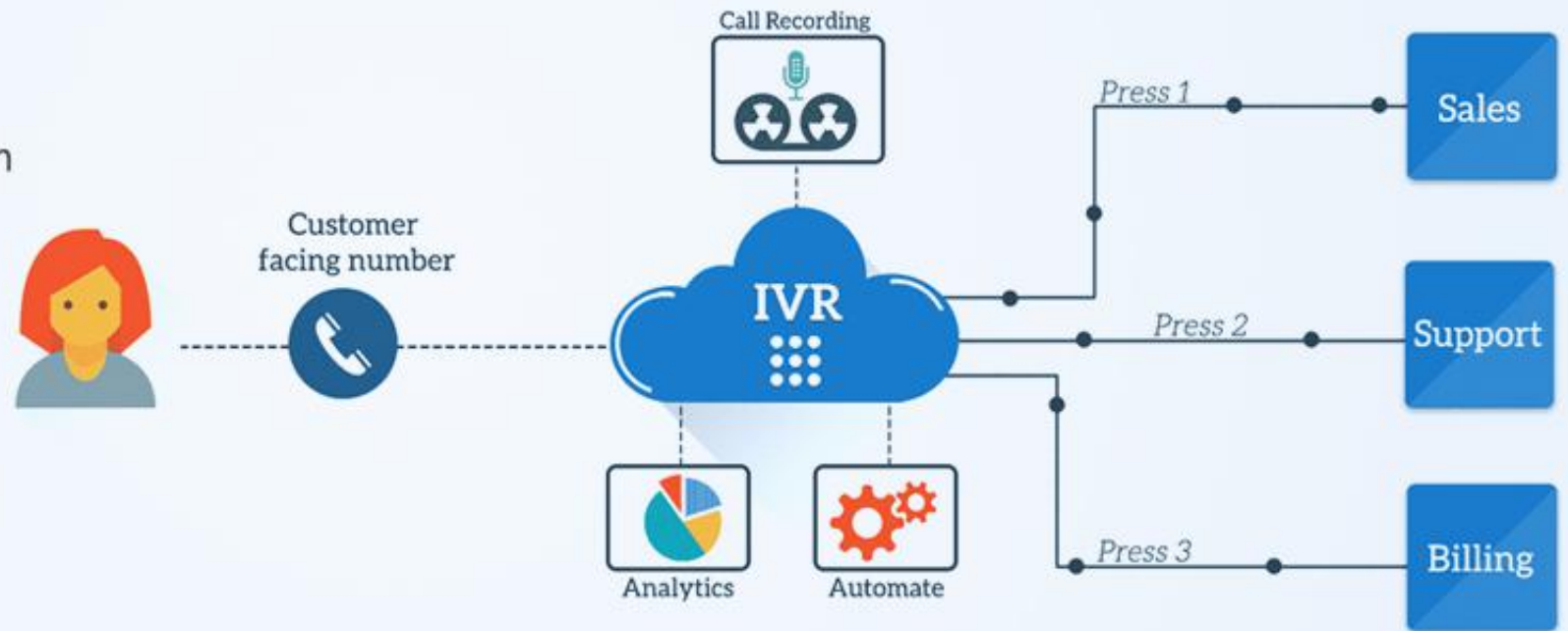


# CLOUD IVR

Blue Lynx specializes in providing on-site IVR solution as well as cloud-based Dynamic IVR solution to enterprises in Qatar and has been the partner for Qatar Airways.

## Advantages

- Increased customer satisfaction
- No Agent dependency and information are briefed and accurate.
- Available 24x7 x365
- Consistent experience
- Real time information
- Information are realtime updated and shared.
- Rock-solid Infrastructure



# INTERNET OF THINGS (IoT)

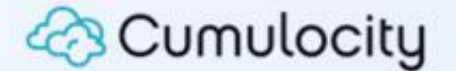


Blue Lynx offers IoT solutions into Qatari Market in partnership with **Unlimit** - a Reliance Group Company, using Unlimit's cloud hosted IoT platform and leveraging the huge partner eco-system they possess.

Through the Unlimit platform, customers are able to control all their IoT devices, deploy smart connected solutions, get meaningful insights from real-time data and explore the potential of Machine Learning, Cognitive Computing & Artificial Intelligence.



Strategic Partners





# FLEET MANAGEMENT USING IoT

Fleet monitoring gives a greater control over the fleet resulting in reduced vehicle operating costs and saved employee time. It also enables timely decisions to be made based on accurate data, and improves the overall efficiency of the business process.

Our Solution provides the Real-time information on vehicle, driver and cargo enables transport managers to make better decisions that contribute to business growth and success. The GPS tracking device with the TrustTrack system creates a solution that is suitable for all fleet types and sizes.



**Reduced costs**



**Improved  
driver behavior**



**Increased fleet  
life cycle  
management**



**More efficient  
business  
operations**



**Better visibility  
of remote assets**

# DRUVA - ENTERPRISE SECURITY



## Protect Your Corporate Data Anytime, Anywhere

Corporate data often resides in end-points and cloud apps, such as Office365, Gmail and DropBox. Without an adequate protection and backup strategy, companies often find that data is lost after a failure or exposed to risk.

With Druva Enterprise Security :

- Protect and manage data across all end-points (Laptops, Desktops, smart phones and tablets)
- Unified visibility and search across your data delivers fast identification for governance
- Lightweight with tunable resource controls ensures zero-impact to end user productivity
- Granular self-service file recovery capabilities for users minimizes the reliance on IT





# GREATHORN- EMAIL SECURITY



Protecting both internal and external email - before, during, and after an email attack

Built specifically for cloud to protect against sophisticated phishing attacks & fast-moving zero-day threat identifies, GreatHorn directly connects to your Office 365 or GSuite email environment in a very short time.

Greathorn's patented detection technology offers deep relationship and content analytics to identify advanced threats more accurately than purely reactive detection methods.

# ROBOTICS & ARTIFICIAL INTELLIGENCE



 Sanbot

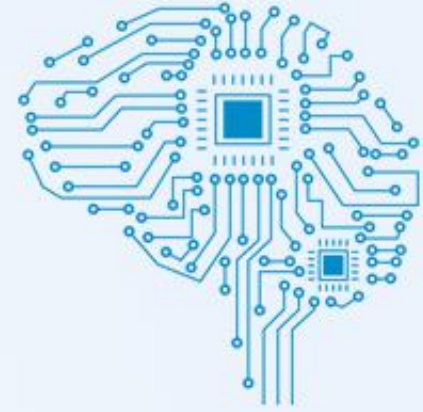
 Csjbot

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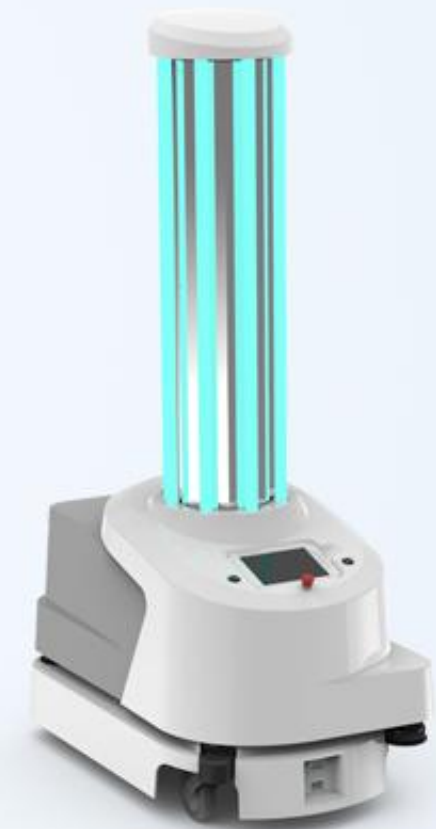
# ROBOTICS & ARTIFICIAL INTELLIGENCE



beam®



AVA ROBOTICS



UVD ROBOTICS  
INFECTION PREVENTION

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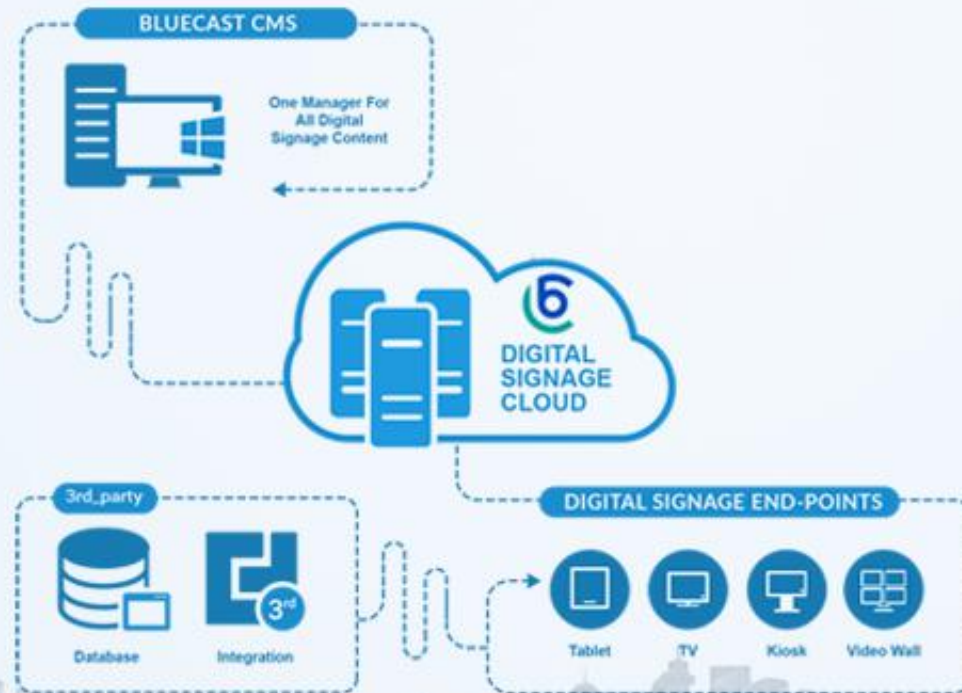
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# DIGITAL SIGNAGE

Blue Lynx Digital Signage Solution (**Blue Cast**) provides customers the ability to stream their contents across the screens from a cloud CMS solution.



Blue Cast has an innovative cloud-based content management system (CMS), which makes the marketing efforts simple for the customers. The Blue Cast CMS enables the customers to display the content into their configured screens installed anywhere in the world.





# DIGITAL TRANSFORMATION PLATFORM

Get your business online today, the fastest & easiest way, at



Domains



Web Hosting



Emails



G Suite



Cloud Services



Complete digital transformation product suite for Business & Consumers

# DO-IT-YOURSELF PLATFORMS

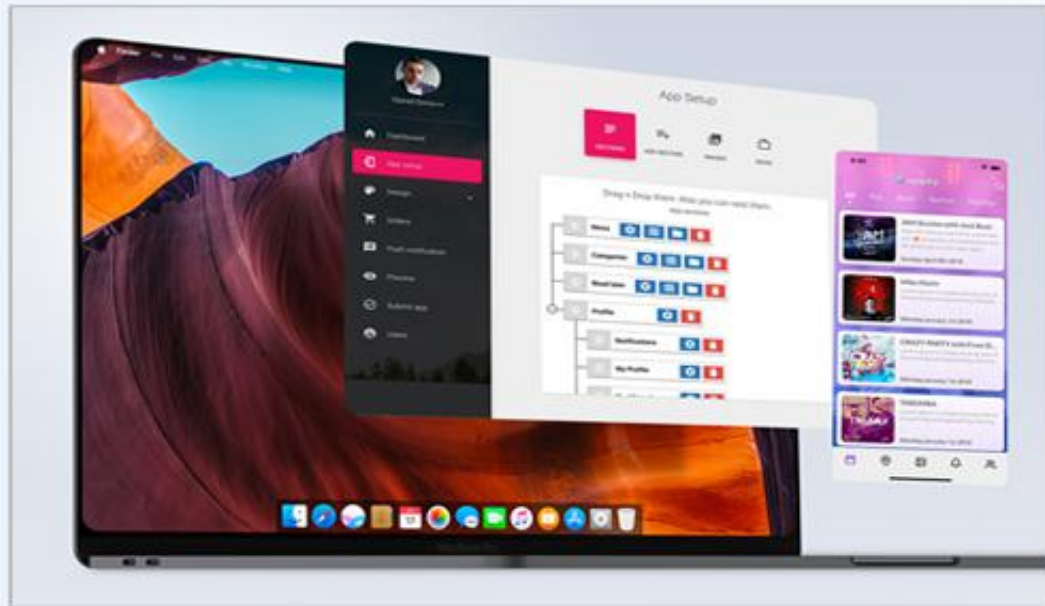
Proud to be part of :



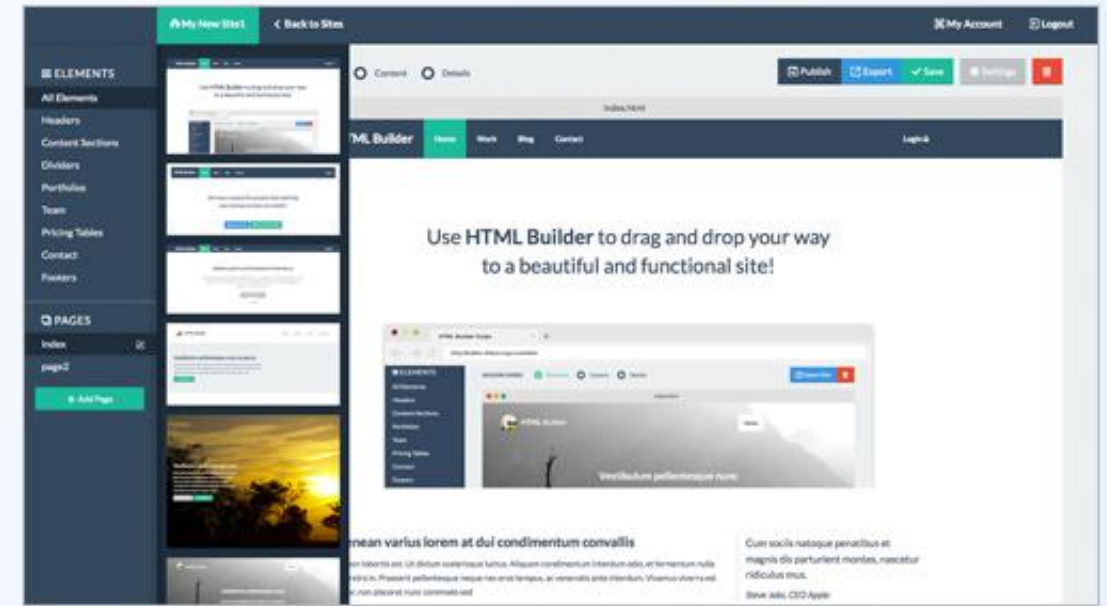
Build your own mobile apps and websites without a single line of code



Mobile App Builder



Website Builder





## miPOS (CLOUD POINT-OF-SALE)

Our Cloud-based POS can be directly accessed from any web browser on any device and is usually compatible with most point-of-sale hardware, including printers, cash register drawers, barcode scanners etc.



Key features of miPOS system :

- Manage multiple business/shops with separate inventory & accounting
- Extensive product management system
- Advanced stock management
- Simple & intuitive POS interface (works in offline mode as well)
- User and Role management
- Customer & Supplier management
- Powerful reports with filters & charts
- Best suitable for restaurants, cafes, saloon, spa, supermarkets, trading business etc.



# miCLINIC (CLOUD CLINIC MANAGEMENT)



miClinic is a complete Hospital Automation software that suites to almost every hospital or medical institution from patient OPD visits to Doctor bookings, Pathology Test, Pharmacy management, Billing and Insurance Management etc.

Includes electronic health records, business intelligence and revenue cycle management.





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